

Press Release

AVEVA acquires the LFM software division of Z+F UK

Wangen im Allgäu, Germany, 04th October 2011: Zoller + Fröhlich, a pioneer in the market for 3D data capture of existing structures, leading in the plant, power and documentation industries, today announced the sale of their software division Z+F UK to AVEVA. This sale includes only the division of Z+F which produces the LFM software suite in the UK and is based on a very long and close partnership between the two companies. It allows AVEVA to secure an industry leading software technology that significantly expands its offering in the 3D data capture market. Z+F will keep its facilities in Manchester for hardware sale and support and will continue to work in the software business very closely with AVEVA. Therefore the sale of Z+F UK's software division will not have any effect on the customers of Z+F nor on our worldwide dealer network. Z+F will still be selling the known software packages as well as our worldwide partners and dealers will do. We do think that this deal opens up new possibilities for Z+F and all our partners in the future.

The sale of the software division of Z+F UK Limited enhances AVEVA's design automation solutions. One of the benefits will be a tighter integration between laser data and Z+F software, allowing even more dramatic reductions in the time required to create intelligent as-built 3D models based on laser scan data.

The sale brings the LFM software suite of Z+F to AVEVA, including the market leading software, LFM Server of Z+F, which is a hardware- and format-neutral platform that provides an interface for all laser data to the industry's leading CAD solutions. This platform will underpin AVEVA's existing suite of solutions which includes AVEVA Laser Model Interface, IntelliLaser and Laser Modeller.

Gary Farrow, Director of Z+F UK, said, "We have a shared vision with AVEVA and will be working to capitalize on the increasingly important role of laser scanning technology to the safe, efficient and profitable operation of existing plant assets. Together we will continue to position the LFM portfolio at the heart of a revolution that increases the productivity of creating intelligent 3D models from as-built facilities".

Dr. Christoph Fröhlich, CEO of Z+F, said, "Z+F UK's strategic direction has been to create innovative software for scanning which adds value to laser data captured from Z+F hardware but also other hardware vendors. This is a natural fit now for AVEVA, enabling the integration of laser data for the design and asset management. We are really excited about the integration of our software package into AVEVA software. This will open up also our market for hardware quite dramatically and in the future strengthens our position in the global market".

Commenting on the acquisition, Richard Longdon, CEO of AVEVA said, "There is no let-up in the need to extend the life of ageing assets and ensure the highest levels of operational information integrity. Our customers are looking at different data capture techniques to quickly digitise their assets for revamp projects and to introduce 3D models as an intuitive interface to their asset management strategies. Acquiring the software division of Z+F UK will allow us to continue to drive innovation and provide our customers and competitors customers with a set of products that will offer substantial efficiencies and cost savings over currently available technologies".

To find out more about the deal and the future working arrangements between Z+F and AVEVA, please visit either the Z+F booth or the AVEVA booth at SPAR Europe 2011.

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